

# CROSS-COMMODITY ADVISORY COUNCIL

<b>Date:</b>	June 24, 2025
<b>Time:</b>	10:00 AM to 12:30 PM
<b>Location:</b>	<b>In Person or Virtual:</b> RDCO Woodhaven Boardroom (1450 KLO Rd, Kelowna) <a href="#">Join the meeting now</a> Meeting ID: 218 949 100 320 Passcode: Jx2TE2ZJ

## MEETING AGENDA

### 1. **WELCOME & HOUSEKEEPING**

#### 1.1 Group Photo & Meeting Locations

### 2. **ADOPTION OF AGENDA**

#### **Recommended Motion**

*"THAT the June 24, 2025, meeting agenda be adopted as presented."*

### 3. **ADOPTION OF MINUTES** (Page 3)

#### **Recommended Motion**

*"THAT the May 29, 2025, meeting minutes be adopted as presented."*

### 4. **GUEST PRESENTATION**

#### 4.1 Labour Supply Research Project, KPU Research Team (Page 6)

### 5. **MEMBER ROUNDTABLE**

### 6. **REGULAR BUSINESS**

#### 6.1 CCLSP Committees and Communications (Page 8)

#### 6.2 Stabilization Fund: Historical Overview, Financial Update, and Proposed Allocations (Page 10)

#### 6.3 Current Cross-Commodity Projects (Page 13)

#### 6.4 Cross-Commodity Project Development and Funding Applications

##### a) Local Government Education and Outreach (Attachment 1)

#### **Recommended Motion**

*"THAT the Cross-Commodity Advisory Council approves the Local Government Education and Outreach TFISP application submitted by the Okanagan-Kootenay Sterile Insect Release Program with a maximum funding contribution of \$32,550 and a project timeline of July 1, 2025, to November 30, 2026."*

##### b) Sterile Insect Release Program Operations and Research (Attachment 2)

#### **Recommended Motion**

*"THAT the Cross-Commodity Advisory Council approves the Financial Support for Producer Portion of SIR Program Costs TFISP application submitted by the Okanagan-Kootenay Sterile Insect Release Program with a maximum funding contribution of \$400,000 and a project timeline of July 1, 2025, to November 30, 2026."*

c) ABazyme Abiotic Stress Demonstration Trials for Cherries (*Attachment 3*)

**Recommended Motion**

*“THAT the Cross-Commodity Advisory Council approves the ABazyme Abiotic Stress Demonstration Trials for Cherries TFISP application submitted by the Okanagan-Kootenay Sterile Insect Release Program with a maximum funding contribution of \$131,250 and a project timeline of July 1, 2025, to November 30, 2026.”*

**7. OTHER BUSINESS**

**8. ADJOURNMENT**

The next meeting will be held in person on November 27, 2025, 10:00 am to 12:30 pm.

# CROSS-COMMODITY ADVISORY COUNCIL

Minutes of the **Cross-Commodity Advisory Council** held virtually via MS Teams on May 29, 2025.

**CCLSP  
Advisory Council Meeting  
June 24, 2025  
Agenda No. 3.0**

## **PRESENT**

Adrian Arts  
Dapinder Gill  
Lindsay King  
Kate Durisek  
Michelle Cook  
Nikki Callaway  
Sukhpaul Bal  
Tyrion Miskell

BC Fruit Growers' Association  
BC Grapegrowers' Association  
BC Ministry of Agriculture & Food  
BC Wine Grape Council  
Okanagan-Kootenay Sterile Insect Release Program  
BC Wine Grape Council  
BC Cherry Association  
BC Grapegrowers' Association

## **REGRETS**

Beth Cavers  
Gord Morrison  
Jesse MacDonald  
Karen Yeung  
Madeleine van Roechoudt  
Philip Gyug  
Ryan Ostertag  
Walter Makepeace

BC Cherry Association  
Consolidated Fruit Packers  
Agriculture & Agri-Food Canada  
BC Wine Grape Council  
Grower at Large  
BC Ministry of Agriculture & Food  
Consolidated Fruit Packers  
Okanagan-Kootenay Sterile Insect Release Program

## **STAFF**

Kellie Garcia  
Shelby Austen

CCLSP Project Director  
CCLSP Administration & Communications Manager

### **1. WELCOME & INTRODUCTIONS**

### **2. ADOPTION OF AGENDA**

**Moved by: Adrian Arts**

*"THAT the May 29, 2025, meeting agenda be approved as presented."*

**Seconded by: Michelle Cook**

**CARRIED**

### **3. ADOPTION OF MINUTES**

**Moved by: Tyrion Miskell**

*"THAT the April 24, 2025, meeting minutes be adopted as presented."*

**Seconded by: Sukhpaul Bal**

**CARRIED**

### **4. REGULAR BUSINESS**

#### **4.1 CURRENT CROSS-COMMODITY PROJECTS**

##### **a) BC DAS Operations: Progress Report**

Kellie walked the Council through the progress report and deliverables, outlining activities that have taken place between January and May 2025. The focus of efforts has been on model activation, damage scouting, user support,

and outreach. Field scouting and system enhancements are helping ensure model accuracy, while new fact sheets and event engagement have supported user education and platform adoption.

- Adrian asked about the status of BC DAS-specific outreach events outlined in the project application. Kellie noted that updates have been provided through existing events rather than standalone sessions. She also meets weekly with the consultant and is actively tracking project performance.
- Adrian asked about the user rate for webpage resources and whether content should be shared more broadly. Kellie will follow up with the consultant and add this metric as a performance indicator. Lindsay supported keeping resources housed on the DAS webpage.
- Adrian suggested a cost-per-model or cost-per-commodity analysis be completed to inform discussions about a long-term funding model for BC DAS. Michelle expressed support for this concept.

**Moved by: Michelle Cook**

**Seconded by: Adrian Arts**

*"THAT the Cross-Commodity Advisory Council approves the BC DAS Operations Project Progress Report submitted by the Okanagan-Kootenay Sterile Insect Release Program and recommends proceeding with an interim payment of \$40,000."*

**CARRIED**

Lindsay abstained from voting on the motion.

## **4.2 CURRENT CROSS-COMMODITY PROJECTS**

### **b) Education & Outreach to Promote Innovative & Non-Invasive Bird Deterrent on Farms**

Kellie walked the Council through the due diligence checklist, project application and budget. The project will aim to reduce the negative impacts of bird deterrents, promote innovative methods, and create long-term educational resources for producers with easy-to-follow guidelines.

- Kate emphasized the importance of addressing WorkSafe concerns in the report, such as confirming that the laser frequency is not harmful to workers or used for unintended purposes.
- Adrian asked Sukhpaul about the project's relevance to the cherry industry and their experience with the technology. Sukhpaul confirmed this was considered in early discussions and that project materials will need to be relevant beyond grape growers. Tyrion added that she is in contact with the cherry association and noted that while the project has cross-commodity benefits, the technology will be demonstrated in a vineyard.
- Adrian stressed the need for communications to highlight the relevance of the project to both cherries and grapes.

**Moved by: Sukhpaul Bal**

**Seconded by: Kate Durisek**

*"THAT the Cross-Commodity Advisory Council approves the Education and Outreach to Promote Innovative and Non-invasive Bird Deterrent on Farms TFISP application submitted by the BC Grapegrowers' Association with a maximum funding contribution of \$15,407 and a project timeline of May 30, 2025, to December 31, 2025."*

**CARRIED**

Lindsay and Tyrion abstained from voting on the motion.

### **c) ABAsyne Abiotic Stress Demonstration Trials for Cherries**

Kellie walked the Council through the due diligence checklist, project application and budget. The project, in collaboration with the BC Cherry Association and ABAsyne Bioscience, will aim to provide a commercially viable cold protection product for cherry and grape growers.

- Kate asked whether the requested funds could be used to leverage other funding sources or applicable programs. Kellie responded that this would require further exploration, noting that due to eligibility and funding structures, most of the application work would fall to the universities involved. Kate also raised the need for future consideration, such as discounts or royalties, if industry is funding the development of a commercial product. Sukhpaul agreed that a formal partnership should be pursued if industry is contributing to product development.
- Adrian inquired about the proposed 2-year funding period and whether the same funding amount would be required in the later years of the project by the cherry association. He also asked whether it would be feasible to launch a project and seek additional funding partway through.
- Kate suggested establishing collaborative research agreements in advance with Agriculture and Agrifood Canada (AAFC) and the University of Saskatchewan if the project is to align with the recent AAFC/Ministry initiative. She noted that researchers are bound by privacy and data-sharing restrictions and raised questions about ownership and the role of industry.
- Dapinder asked about the total stakeholder and partner contributions to the project and noted that the product has not yet been approved for grapes, with long-term testing still needed. He emphasized that both commodities should be factored into the discussions.
- Adrian asked Lindsay about the budget allocation for sprayable products under their cold hardiness project and how it compares to the proposed project. Lindsay explained that \$290K is allocated over five years, with AAFC testing various sprayable products in a lab-based setting, whereas this project would be a commercial field study. Kellie added that the projects are complementary and that coordination with the subcommittee will support technical alignment.
- Sukhpaul expressed support for the project but recommended postponing until more details are available.

**Moved by: Sukhpaul Bal**

**Seconded by: Adrian Arts**

*"THAT the Cross-Commodity Advisory Council defer its decision on the TFISP application for the ABazyme Abiotic Stress Demonstration Trials for Cherries to the June 24, 2025, meeting."*

**CARRIED**

## **5. OTHER BUSINESS**

### **5.1 RECENT CCLSP MEDIA COVERAGE**

Kellie walked the Council through CCLSP's recent media coverage, including the press release "Growing Hope: BC's Tree Fruit and Grape Sectors Rebound with Resilience and Unity" and a featured article in Orchard and Vine magazine highlighting the recent Agriculture in Action bus tour.

## **6. ADJOURNMENT**

The next Advisory Council meeting will be held in-person on June 24, 2025, 10:00 am to 12:30 pm.

Recommendation	Description	Who	How	Timeframe	Example Precedents
<b>Housing and Worker Amenities</b>					
Provide direct payments to workers for housing	Offer financial support to domestic agricultural workers to offset housing costs in high-rent regions.	Federal/provincial ministries; BCFGA; BCGA	Subsidies through employment/income assistance; structured seasonally, tied to work placements	Short-term (1–3 years)	NZ RSE Scheme – subsidized housing, relocation, bonuses, accommodation standards
Fund growers to build or upgrade on-farm amenities	Support growers with financial assistance for amenities like kitchens, washrooms, and rest areas.	Provincial ag ministries, BCFGA, IAF, municipalities	Grants, loans, cost-sharing through existing initiatives; repurpose COVID-era safety fund	Medium-term (2–5 years)	USDA Farm Labor Housing Program; BC Farmworker COVID Safety Program
Explore development of off-farm communal worker housing	Explore development of off-farm housing for seasonal workers, including permanent and campground-type options.	Provincial agriculture and housing ministries, local governments, industry associations	Support and expand RDOS pilot; feasibility study for permanent public land infrastructure	Medium-term (2–5 years)	Secret Hill Agricultural Worker's Campsite
<b>Education and Training</b>					
Develop funded apprenticeships and regional ag-training programs	Create hands-on, regionally specific training programs with mentorship in viticulture/horticulture.	Young Agrarians; Local Motive; industry councils	Funded tuition/stipends via SCAP; region-specific curriculum; hands-on placements	Short to Medium-term (1–5 years)	Young Agrarians Apprenticeship; AgSkilled (Australia)
Support development of post-secondary ag-related programs	Support creation or expansion of ag/horticulture/viticulture programs and farm business courses.	Industry associations; post-secondary institutions; provincial ministries	Partnerships for curriculum development; provincial grants and SCAP funding	Long-term (5+ years)	UC Davis Ag Engineering; Dublin Ag Sciences; Brock Grape/Wine, KPU Farm School; UBC Land and Food
Improve on-farm orientation, safety, and skill training	Enhance on-farm worker orientation and safety through accessible resources and seasonal onboarding.	Growers; industry groups; governments	Resources provided via industry/government; potential labour liaison to deliver field training	Immediate	AGSafe HR Toolkit; AGSafe Safety Courses; US Ag Harassment Training; Agri Academy
<b>Transportation and Access</b>					
Fund regional transportation supports for workers	Develop affordable and reliable transit to farms for domestic workers.	Municipalities; regional transit providers; NGOs; Ministry of Transportation	Vanpools/shuttles with subsidies; digital tools; subsidized public transit passes	Short-term (1–3 years)	California Vanpools; AgMove (Australia)
Invest in safe active transportation infrastructure to farms	Develop safe bike/walk routes to farms near populated areas.	Municipalities; Ministry of Transportation; industry orgs; advocates	Invest in farm corridors; develop cycling infrastructure; farm incentives for active transport	Long-term (5+ years)	N/A
Support seasonal bike-share and ride-share programs	Implement flexible, low-cost community-based bike/ride-share for workers.	Municipalities; local non-profits; Ministry of Transportation; farms	Fund bike-share; mobile apps for rural rides; employer carpools; adapt municipal fleets	Short to Medium-term (1–5 years)	Go! Vermont; Shasta Bike Share; Lime (Kelowna); Lower Similkameen Bike Program
<b>Worker Recruitment and Retention</b>					
Establish a domestic labour liaison position	Create a liaison position to connect workers and growers, deliver training, and recruit.	BC Fruit Works; Industry associations	Establish position with industry collaboration; recruit bilingual candidate with field experience	Short to Medium-term (1–5 years)	Former BCFGA liaison position (pre-BC Fruit Works)
Launch domestic labour recruitment campaigns	Promote agricultural work to youth and Quebecois through marketing campaigns.	Tourism boards; ag ministries; schools; BC Fruit Works	Targeted, multilingual campaigns using influencers, media, and job platforms	Short-term (1–3 years)	Pick for Britain; Das Land Hiltf (Germany); HortiNZ Campaign
Offer wage top-ups and completion bonuses	Provide financial incentives to improve domestic worker retention.	Governments; producers	Bonuses through producers post-contract; align with wage support programs	Short-term (1–3 years)	Seasonal Work Assistance (NZ); AgMove (Australia)
Provide employer subsidies to hire local workers	Offset hiring/training costs for growers hiring domestic workers.	Labour/agriculture ministries; grower associations	Wage subsidies or training offsets to reduce onboarding costs	Medium-term (2–5 years)	Agricultural Employment Promotion Program (Spain)

Engage youth, underrepresented groups, and career switchers	Promote inclusive ag careers through campaigns, job fairs, and training.	Schools; community organizations; industry marketers	Targeted campaigns and entry-level training programs	Short to Medium-term (1–5 years)	Young Canadians Summer Jobs; Quebec student recruitment campaigns
Prioritize positive workplace cultures	Foster inclusive, respectful workplaces with fair treatment and support systems.	Producers; Industry associations; BC Fruit Works	Create HR policies, support systems, host social events, promote fair practices	Ongoing	AgSafe HR Toolkit; WFCA Statement; Lower Similkameen Society
Explore whole-industry extended benefits plan	Establish portable health, dental, and retirement plans for workers.	BCFGA; BCGGA; BCAC; benefits providers; ministries	Design joint-funded benefits plan for fruit and wine industries	Medium-term (2–5 years)	BC Agriculture Council Benefits Program
Review and modify piece-rate structures	Ensure domestic workers earn minimum wage through piece-rate reform.	Provincial Government; unions; advocacy groups	Research and revise employment standards to guarantee wage minimums	Short to Medium-term (1–5 years)	BC Employment Standards Coalition; Australian Horticulture Award
<b>Awareness and Advocacy</b>					
Educate on impacts of undocumented labour	Raise awareness among growers/workers about risks of informal labour.	BC Fruit Works; worker associations; industry orgs	Campaigns, materials, workshops highlighting legal and injury coverage risks	Short to Medium-term (1–5 years)	N/A
Advocate for improved worker accommodations	Advocate for better on-farm housing standards and funding access.	BC Fruit Works; industry organizations; coalitions	Engage municipalities/provinces; address zoning, permitting, and funding barriers	Medium-term (2–5 years)	N/A
Advocate for BC Fruit Works as permanent initiative	Formalize BC Fruit Works as a year-round coordinating body for labour.	Industry councils; Ministry of Agriculture; CCLSP	Secure funding; position as workforce strategy hub for outreach and data	Short to Medium-term (1–5 years)	N/A
Conduct grower audit	Survey growers to identify HR, housing, and recruitment challenges.	Industry associations; post-secondary institutions	Structured survey/interviews to inform support and policy design	Short-term (1–3 years)	N/A
<b>Policy Reform</b>					
Advocate for TFWP reform	Improve protections and flexibility for TFWs while supporting local labour.	Producer associations; federal ministries; advocacy groups	Consultations and evidence-based proposals for program improvements	Medium-term (2–5 years)	PALM (Australia); RSE (NZ)
Align local and ALC policies	Address inconsistencies between ALC and local government land use policies.	Local governments; CCLSP; researchers	Policy analysis to identify discrepancies and propose local amendments	Short to Medium-term (1–5 years)	CCLSP ag tour initiative
<b>Industry Viability</b>					
Reform BRM programs to support small farms	Adapt AgriStability to support small/diverse farms with simplified criteria.	Ag ministries; BCAC; industry associations	Consultations; pilot programs for small/mixed farm inclusion	Medium to Long-term (3–7 years)	AgriStability; Edible Hort Program (ON); BC Farm Income Assurance Act
Explore payments for ecosystem services	Pay growers for ecological services (pollinators, biodiversity, etc.).	IAF; Ministry of Agriculture; NGOs; conservation groups	Expand Farmland Advantage; develop orchard-specific metrics	Medium-term (2–5 years)	Farmland Advantage; AESI
Expand Buy BC/local branding	Increase grower participation in regional branding to boost market visibility.	Ministry of Ag; regional marketing councils; retailers	Grants for brand use; retail partnerships for co-marketing	Short to Medium-term (1–5 years)	Buy BC; Apple Producers of Quebec; NZ Apples & Pears
Improve post-production and value-added supports	Develop infrastructure and training for food processing and packaging.	Local governments; cooperatives; IAF; Economic Development; Ministry of Ag	Fund processing infrastructure; expand Food Hub network	Medium-term (2–5 years)	BC Food Hub Network; Broken Ladder (case study)
Develop HR, legal, and compliance resources	Provide centralized HR guidance and tools for small/mid-sized farms.	BC Fruit Works; industry associations; ministries; consultants	Create HR templates, compliance guides, and self-assessment tools	Short-term (1–3 years)	AgSafe HR
Develop workforce management training	Train employers in HR, retention, and respectful worker management.	BC Fruit Works; industry associations; HR consultants; institutions	Partner with HR professionals to offer workshops and modules	Short-term (1–3 years)	AgSafe HR resources

# MEMORANDUM

**CCLSP**  
**Advisory Council Meeting**  
**June 24, 2025**  
**Agenda No. 6.1**

To: Cross-Commodity Advisory Council

June 16, 2025

From: Shelby Austen, CCLSP Admin. & Comms. Manager

**Subject: Update on CCLSP Committees and Communications**

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## **Advisory Council and Committee Remuneration:**

We are pleased to welcome three new Advisory Council members: Adrian Arts (BCFGA), Alan Gatzke (BCFGA), and Philip Gyug (BC Ministry of Agriculture and Food). Please note that bi-annual meeting remuneration will be issued following this meeting.

## **Committees:**

### Innovation & Technology

This committee met on June 10 with 12 people present. The meeting focused on roundtable and project updates since April. Project updates included BC DAS Operations, Phase 2 of the BC DAS Expansion to Wine Grapes, Herbicide Technology and Extension, and Bird Deterrent Education and Outreach. It was also noted that the BC Cherry Association has scheduled a follow-up meeting with ABAzyne Biosciences to gather additional information and explore potential partnership opportunities for the proposed cold mitigation project.

### Domestic Labour

This committee has been paused.

### Extension

This committee met on June 17 with 14 people present. Discussions focused on roundtable updates and developing a framework to track progress on sector-wide extension priorities. Members reviewed the 2025 Extension Conference Final Report, which includes the 2024 Report on Progress, the 2025 Extension Roadmap, and outcomes from the industry discussion. The next step is to form a core working group to organize identified initiatives by association or company for more effective action. While the format of future extension events is still to be determined, the goal is to maintain momentum and establish a lasting framework that can guide industry efforts beyond the scope of CCLSP.

## **Communications:**

Over the past few months, communications efforts have focused on several BC Fruit Works initiatives which are mentioned in agenda item number 6.3 under BC Fruit Works. For CCLSP, I've completed one-page Project Spotlights for each initiative, outlining goals, activities, and timelines. These are now available on the [Cross-Commodity website](#). I've also been working with SIR and Fuse Consulting to create a new SIR brochure aimed at residents and taxpayers, providing a clear overview of the program's purpose and benefits.



Going forward, we're transitioning from quarterly to biannual progress reports. I'm currently preparing the combined Q1–Q2 update and look forward to sharing it soon.

**Recent Engagements with Partner Organizations include:**

- BCCA Export Program meeting in Creston
- BCFGH Horticulture Committee meeting
- Tree Fruit Research Advisory Committee meeting
- Presentation to BC Ministry of Agriculture and Food Senior Staff
- Wildstone/Algoma Grower Meeting
- Thompson Okanagan Regional Drought Working Group weekly meetings
- Lake Country Farmers Institute meeting
- SIR Board meeting
- Meeting with BCGA President
- BCWGC R&D Committee meetings
- Ongoing coordination with WGITF

# MEMORANDUM

**CCLSP**  
**Advisory Council Meeting**  
**June 24, 2025**  
**Agenda No. 6.2a**

To: Cross-Commodity Advisory Council

June 16, 2025

From: Kellie Garcia, Project Director

**Subject: Stabilization Fund: Historical Overview, Financial Update, and Proposed Allocations**

As we work to allocate the remaining stabilization funding, I thought it would be useful to review how the funds have been spent to date by recommendation. The table below shows project expenditures to the best of my knowledge.

#	Topic Area	Projects	Other Ministry Funding	Stabilization Funding
1	Leadership & governance	Cross-commodity leadership support project		\$ 855,658
		Leadership review (pre-CCLSP)		\$ 50,000
2	Data strategy	Actioned under Ministry (pre-CCLSP)	\$ 50,000	
3	Labour supply & housing	Actioned under Ministry, BC Fruit Works 2022 (pre-CCLSP)	\$ 130,000	
		BC Fruit Works project 2023 and 2024		\$ 366,302
4	Extension services	Actioned under Ministry, on-farm extension support (pre-CCLSP)	\$ 1,400,000	N/A
	<b>\$229,881.09</b>	Building Bridges conferences 2023, 2024, 2025		\$ 70,624
		Research briefs & videos project		\$ 143,850
		Bird deterrent education & outreach		\$ 15,407
5	New varieties	Global club access project		\$ 45,714
	<b>\$172,714.29</b>	Assessment of new apple varieties (pre-CCLSP)		\$ 94,000
		BC access to plant materials project		\$ 33,000
6	Apple Marketing strategy	Actioned under Ministry (pre-CCLSP)	\$ 250,000	
		Marketing project, BCFGa (pre-CCLSP)		\$ 204,000
7	Retail code of practice	Actioned under Ministry, no allocation		
8	Quality standards	Ministry decided not to act on this recommendation		
9	Innovation & technology	Actioned under Ministry, DAS operations & weather stations (pre-CCLSP)	\$ 475,000	
	<b>\$452,795.00</b>	BC DAS operations project		\$ 300,545
		BC DAS expansion to wine grapes project		\$ 115,500
		Herbicide tech & extension project		\$ 36,750
10	SIR review and operations	Actioned under Ministry, two reports and bridge funding (pre-CCLSP)	\$ 502,000	
11	Irrigation	Actioned under Ministry - Ag Water Infrastructure Program, allocation?		
12	One-time funding	Actioned under Ministry, payment announced in 2025	\$ 10,000,000	
13	Ministry funding based on business management practices	Ministry decided not to act on this recommendation		
14	Reallocate TFCF	No allocation		
15	Replant program	Actioned under Ministry (pre-CCLSP)	\$ 15,000,000	
16	Clarity of Ministry programs	Ministry decided not to act on this recommendation		
17	Bona fide farmers	Ministry decided not to act on this recommendation		
18	Working with ALR and ALC	Ministry decided not to act on this recommendation		
19	Local governments	Agriculture tours 2024/25, CCLSP		\$ 14,517
0	Orderly Marketing of Apples	Actioned under Ministry / BCFGa		\$ 1,000,000
<b>Total</b>			<b>\$ 27,807,000</b>	<b>\$ 3,345,867</b>

In August 2024, IAF indicated that approximately 2.5M remained in the stabilization fund for industry to allocate. The following table provides our current commitments and balance of the stabilization fund.

Stabilization Fund Balance as at June 16, 2025					
Balance provided by IAF on Aug 1, 2024		\$ 2,562,156			
<b>Project Commitments</b>					
Project Number	Project Title	Allocated	Paid	Outstanding	
IAF-202403-09994	Cross-Commodity Leadership Support Project	\$ 855,658.00	\$ 599,730.00	(255,928.00)	
IAF-202403-09993	Global Club Access for BC Growers	\$ 45,714.29	\$ 45,714.29	-	COMPLETE
IAF-202403-09988	Domestic Labour - BC Fruit Works 2024	\$ 143,301.85	\$ 143,301.85	-	COMPLETE
IAF-202403-09984	2024 Extension Practitioners Conference	\$ 32,268.75	\$ 32,268.75	-	COMPLETE
IAF-202507-12969	BC Access to Plant Material (BCFGA)	\$ 33,000.00	\$ 14,642.00	(18,358.00)	
IAF-202509-13793	BC DAS Operations	\$ 300,545.00	\$ 200,000.00	(100,545.00)	
IAF-202509-13792	2025 Extension Practitioners Conference	\$ 31,554.58	\$ 31,554.58	-	COMPLETE
IAF-202509-13791	Agriculture Tours	\$ 14,516.64	\$ 14,516.64	-	COMPLETE
IAF-202509-13794	BC DAS Expansion to Wine Grapes	\$ 115,500.00	\$ 46,200.00	(69,300.00)	
IAF-202509-13795	Research Briefs & Videos	\$ 143,850.00	\$ 57,540.00	(86,310.00)	
IAF-202605-20363	Herbicide Technology & Extension	\$ 36,750.00	\$ -	(36,750.00)	
IAF-202606-20623	Bird Deterrent Education & Outreach	\$ 15,407.00	\$ -	(15,407.00)	
<b>Other Commitments</b>					
IAF Admin Fees (estimated)		\$ 125,000.00	-	(125,000.00)	
<b>Total commitments</b>		<b>\$ 1,893,066.11</b>	<b>\$ 1,185,468.11</b>	<b>\$ (707,598.00)</b>	
<b>Unallocated funds</b>		<b>\$ 669,089.89</b>			

I'd like to propose the following allocations for discussion at our meeting.

Proposed project	TFISP Rec	Lead Partner	Notes	Estimated Allocation
BC DAS operations <u>uplift</u>	4 & 9	CCLSP	WSU contract cost 200,445 due to exchange rate and we only requested 187,000 from IAF.	\$ 13,445
Local government engagement (application provided)	19	CCLSP	Organize 3 bus tours (fall 2025, spring 2026, fall 2026). Partner with two regional districts to organize round table discussions. Prepare primers for local governments and the broader community.	\$ 32,550
ABAzyme abiotic stress demonstration trials (application provided at May meeting, general support but questions raised, BCCA following up)	9	BCCA	Use trials to determine the effects of ABAzyme on winter cold hardiness and summer heat mitigation for cherries and transfer the knowledge to other growers and other commodities.	\$ 131,250
SIR operational funding (application provided)	10	SIR	Provide bridge funding to support grower portion of SIR operations while board and staff grow sales and slowly increase tax rate.	\$ 400,000
Extension road map workshop for 2026	4	CCLSP	Bring industry support staff together for day-long workshop to review 2025 progress and identify extension priorities for 2026.	\$ 8,000
Data strategy	2	BCFGA	Application is under development.	\$ 45,000
Embedding KTT in all research projects	4 & 9	BCWGC	Hire a Knowledge Transfer Specialist to help the cross-commodity team include KTT as a core function of all industry research and projects. Use the wine grape industry task force clusters and CCLSP projects to trial the process. Deliverables include a defined and repeatable model for preparing a Knowledge Plan, a tool for tracking KTT activities related to projects, and training of industry association staff on how to execute KTT activities through the life of a project – including developing, reporting, and evaluating KPIs.	\$ 38,845
				<b>669,090</b>

# MEMORANDUM

**CCLSP**  
**Advisory Council Meeting**  
**June 24, 2025**  
**Agenda No. 6.2b**

To: Cross-Commodity Advisory Council

June 20, 2025

From: Kellie Garcia, Project Director

**Subject: Proposed Allocations, Take Two**

As discussed in my memo dated June 16, there is approximately \$670K remaining in the stabilization fund. After hearing from the BCFGa about the need for a major overhaul of the Tree Fruit Production Guide, I'd like to propose the following allocations as another option for discussion.

Proposed project	TFISP Rec	Lead Partner	Notes	Estimated Allocation
BC DAS operations <u>uplift</u>	4 & 9	CCLSP	WSU contract cost 200,445 due to exchange rate and we only requested 187,000 from IAF.	\$ 13,440
Local government engagement (application provided)	19	CCLSP	Organize 3 bus tours (fall 2025, spring 2026, fall 2026). Partner with two regional districts to organize round table discussions. Prepare primers for local governments and the broader community. <b>FUND WITH CURRENT CCLSP DOLLARS (\$32,550)</b>	\$ -
ABAzyne abiotic stress demonstration trials (application provided at May meeting, general support but questions raised, BCCA following up)	9	BCCA	Use trials to determine the effects of ABAzyne on winter cold hardiness and summer heat mitigation for cherries and transfer the knowledge to other growers and other commodities.	\$ 131,250
SIR operational funding (application provided)	10	SIR	Provide bridge funding to support grower portion of SIR operations while board and staff grow sales and slowly increase tax rate.	\$ 400,000
Extension road map workshop for 2026	4	CCLSP	Bring industry support staff together for day-long workshop to review 2025 progress and identify extension priorities for 2026. <b>FUND WITH CURRENT CCLSP DOLLARS (\$8,000)</b>	\$ -
Data strategy	2	BCFGA	Inventory existing data and information available to industry. <b>CAN BE WRAPPED INTO THE PROJECT BELOW</b>	\$ -
Tree Fruit Production Guide Update	4	BCFGA	Overhaul Tree Fruit Production Guide and build out resources section (which will include an inventory of existing data and information).	\$ 100,000
Embedding KTT in all research projects	4 & 9	BCWGC	Hire a Knowledge Transfer Specialist to help the cross-commodity team include KTT as a core function of all industry research and projects. Use the wine grape industry task force clusters and CCLSP projects to trial the process. Deliverables include a defined and repeatable model for preparing a Knowledge Plan, a tool for tracking KTT activities related to projects, and training of industry association staff on how to execute KTT activities through the life of a project – including developing, reporting, and evaluating KPIs.	\$ 24,400
				<b>669,090</b>

# MEMORANDUM

**CCLSP**  
**Advisory Council Meeting**  
**June 24, 2025**  
**Agenda No. 6.3**

To: Cross-Commodity Advisory Council

June 16, 2025

From: Kellie Garcia, Project Director

**Subject: Update on Current Cross-Commodity Projects**

CCLSP staff and partners are working on eight cross-commodity projects funded through the stabilization program and one project funded through the workforce analysis and planning program (both programs are administered by IAF).

Current cross-commodity projects include:

- Cross-Commodity Leadership Support
- BC Fruit Works (continued under CCLSP funding)
- Labour Supply Research
- BC DAS Operations
- BC DAS Expansion to Wine Grapes: Phase 2
- BC Access to Plant Material (BCFGA)
- Research Briefs & Videos
- Herbicide Best Practices, Technology, and Extension
- Bird Deterrent Education & Outreach

Budget and progress updates for all projects are included below.

## Report on Budgets

### CCLSP General Operating Expenses

	2025 EXPENSES				
	2025 Projected Budget	Q1 (Jan to Mar)	Q2 (Apr to May 31)	To Date	Budget Remaining
<b>Communications</b>	\$ 4,000	\$ 143	\$ 2,135	\$ 2,278	\$ 1,722
<b>Meetings &amp; Travel</b>	\$ 10,000	\$ 2,983	\$ 1,407	\$ 4,390	\$ 5,610
<b>Employee Expenses</b>	\$ 213,650	\$ 46,530	\$ 39,806	\$ 86,336	\$ 127,314
<b>Supplies, Software &amp; Subscriptions</b>	\$ 4,000	\$ 195	\$ 62	\$ 258	\$ 3,742
<b>Rent</b>	\$ 3,000	\$ -	\$ 2,959	\$ 2,959	\$ 41
<b>Contract Services</b>	\$ 10,000	\$ -	\$ -	\$ -	\$ 10,000
<b>Contract Admin (SIR 8.5 %)</b>	\$ 20,795	\$ 4,237	\$ 3,941	\$ 8,179	\$ 12,616
<b>TOTAL</b>	<b>\$ 265,445</b>	<b>\$ 54,089</b>	<b>\$ 50,311</b>	<b>\$ 104,400</b>	<b>\$ 161,045</b>

### Current Administered Projects

	2025 EXPENSES					
	Budget	2024	Q1 (Jan to Mar)	Q2 (Apr to May 31)	To Date	Budget Remaining
Agriculture Tours	\$ 14,517	\$ 6,407	\$ 8,109	\$ -	\$ 14,517	\$ -
BC DAS Operations	\$ 300,545	\$ 18	\$ 66,825	\$ 6,000	\$ 72,843	\$ 227,702
BC DAS to Wine Grapes	\$ 115,500	\$ -	\$ 4,318	\$ 5,682	\$ 10,000	\$ 105,500
BC Fruit Works	\$ 143,302	\$ 104,107	\$ 39,195	\$ -	\$ 143,302	\$ -
2025 Extension Conference	\$ 31,555	\$ 1,000	\$ 30,555	\$ -	\$ 31,555	\$ -
Labour Supply Research	\$ 115,000	\$ 65,838	\$ -	\$ -	\$ 65,838	\$ 49,162
Global Club Variety Access	\$ 45,714	\$ 17,143	\$ 28,571	\$ -	\$ 45,714	\$ -
Research Briefs	\$ 143,850	\$ -	\$ -	\$ -	\$ -	\$ 143,850
Herbicide Technology & Extension	\$ 36,750	\$ -	\$ -	\$ -	\$ -	\$ 36,750
<b>TOTAL</b>	<b>\$ 946,733</b>	<b>\$ 194,512</b>	<b>\$ 177,573</b>	<b>\$ 11,682</b>	<b>\$ 383,768</b>	<b>\$ 562,964</b>

Note: The following projects are administered by CCLSP Partners and not included in the table above: 1) BC Access to Plant Material (BCFGA) and 2) Bird Deterrent Education and Outreach (BCGA).

### Total Cross-Commodity Funding (includes current and completed projects)

	Total Revenue Expected	Received to date	Remaining
CCLSP	\$ 855,658	\$ 599,730	\$ 255,928
Agriculture Tours	\$ 14,517	\$ 14,517	\$ -
BC DAS	\$ 300,545	\$ 200,000	\$ 100,545
BC DAS to Wine Grapes	\$ 115,500	\$ 46,200	\$ 69,300
BC Fruit Works	\$ 143,302	\$ 143,302	\$ -
Extension Conference	\$ 31,555	\$ 31,555	\$ -
Labour Supply Research	\$ 115,000	\$ 65,000	\$ 50,000
Global Club Variety Access	\$ 45,714	\$ 45,714	\$ -
Research Briefs	\$ 143,850	\$ 57,540	\$ 86,310
Herbicide Technology & Extension	\$ 36,750	\$ -	\$ 36,750
<b>TOTAL</b>	<b>\$ 1,802,391</b>	<b>\$ 1,203,557</b>	<b>\$ 598,833</b>

## Report on Progress

### Cross-Commodity Leadership Support Project

CCLSP staff continue to move forward on work centred around four goals: convene industry leaders, secure funding, build capacity and expertise, and educate and engage. Our annual review of 2024 is available [here](#) and we are currently preparing the progress report for the first half of 2025.

Our focus in the last couple of months has been on project development and application writing and management of current projects. We are also having conversations with the partner organizations and others about a framework for long-term cross-commodity collaboration given that we are halfway through the 3-year pilot.

### BC Fruit Works

As part of recent outreach efforts, three promotional videos were produced to highlight reasons to consider working in the industry, showcase the range of available roles, and promote the resources offered through BC Fruit Works. These videos are available for [download](#) and have been posted on the

CCLSP and BC Fruit Works websites, the BCFGA YouTube channel, and shared with producers via BCFGA and BCWGC newsletters

Additional communications work under CCLSP has focused on enhancing job seeker access and awareness. This includes website updates to remove job matching language and launch a new [Jobs page](#) linking to regional employment directories. A “[Worker’s Guide to Okanagan Agriculture](#)” was developed to help job seekers understand what to expect when working in the tree fruit and wine grape sectors; as of June 16, 2025, the guide has received 143 clicks. A marketing campaign is underway to promote seasonal job opportunities - particularly in anticipation of a large cherry crop - and drive traffic to the Jobs page, which has seen 5,755 views and 544 link clicks to employment directories as of June 16.

### Labour Supply Research

The KPU research team will be presenting the draft recommendations from this research project at our June 24 meeting. The project will be complete by July 31.

### BC DAS Operations

A progress report for BC DAS was provided at the May 29 meeting. In the first two weeks of June, the consultant has continued to liaise with the programmers at WSU, respond to grower inquiries, onboard new registrants, provide horticultural support to users, and promote BC DAS at industry events.

### BC DAS Expansion to Wine Grapes, Phase 2

We now have a contract in place with Galen Barnhardt and he is working on a project plan that defines scope, goals, tasks, schedule, budget, and deliverables needed to complete the expansion.

### BC Access to Plant Material (BCFGA)

The second shipment of unfumigated pome fruit trees arrived successfully from Washington State on May 31, 2025, despite delays caused by the rollout of Canada’s new CARM (Canadian Border Services Agency’s Assessment and Revenue Management) system. The new system required additional registration steps and a posted cash bond, which contributed to the shipment’s late departure. The trees passed all required inspections in both the U.S. and Canada and were successfully distributed to participating growers.

Monitoring for Oriental Fruit Moth (OFM) is underway in the new plantings, with four traps deployed across Kelowna, Lake Country, and Creston, along with a prototype camera trap trialed in partnership with N.M. Bartlett and FMC. No captures have been reported to date.

The trees arrived in excellent condition. Best practices for storage and planting have been shared with growers to support successful establishment. Monitoring and grower support will continue throughout the season.

### Research Briefs and Videos

This project aims to improve knowledge transfer by translating peer-reviewed, regionally relevant research into plain-language formats for growers. In partnership with the BC Agricultural Climate Action Research

Network (ACARN), resources will be shared via the BC Food Web as written briefs, videos, and industry-led information sessions to support on-farm decision-making and cross-commodity learning.

ACARN has worked with CCLSP and CCLSP partners to identify 10 key topics for the briefs, with two spots reserved for emerging research. A Research Brief Guide has been developed to outline expectations and guide the process, with researcher meetings expected to conclude by early July before moving into the writing phase.

#### Herbicide Best Practices, Technology, and Extension

This two-year project aims to modernize herbicide use by improving application practices and product knowledge. Through a demonstration trial, outreach, and the development of a prototype sprayer, the project will promote more effective, efficient, and sustainable weed control—reducing reliance on outdated equipment and commonly overused products like glyphosate.

A contract is in place with the consultant, and planning is underway for pre- and post-emergence trials next year. A recent field day on sprayer technologies sparked strong grower interest and emphasized the need for improved application practices. A winter seminar is being considered to further support herbicide programming, with additional events and resources to follow as capacity allows.

#### Bird Deterrent Education and Outreach

Administered through the BC Grapegrowers' Association, this project aims to promote innovative bird control strategies, update guidance on available tools, and deliver targeted outreach. ACARN will be subcontracted to conduct research, develop materials, and lead extension efforts. Although demonstrations will take place in vineyards, the project is designed to benefit both grape and tree fruit growers.

A contribution agreement is in place with IAF; however, the project team recently learned that the Pest Management Regulatory Agency is undertaking a review that will encompass bird deterrent methods and are seeking further clarification before going too far with the project.